International Valuation Standards & International Financial Reporting Standards - An Update

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### Need for Global Standard

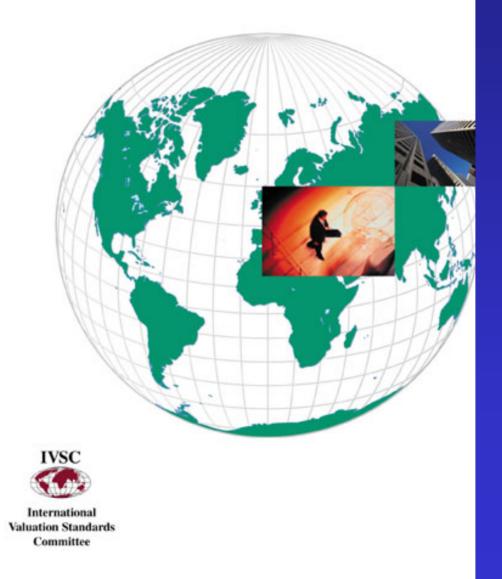
- Mining companies and mineral valuers work internationally
- Companies report internationally to:
  - Securities markets
  - Investors
  - Lenders
- Investors and lenders compare projects internationally
- 150+ countries need standards

What is the International Valuation Standards Committee?

- Publishes International Valuation Standards
  - For all asset types
  - For all purposes and users
  - Published in a number of languages
- Provides valuation standards support for *Current Value* financial reporting, particularly to IFRS
- 50 member states (countries)
- UN NGO working closely with World Bank, EU, BIS, OECD, IMF, WTO, Basel Banking Committee, etc.
- Funded entirely by industry (approx. \$800,000/yr)
- Standards adopted directly by many countries



International Valuation Standards 2001

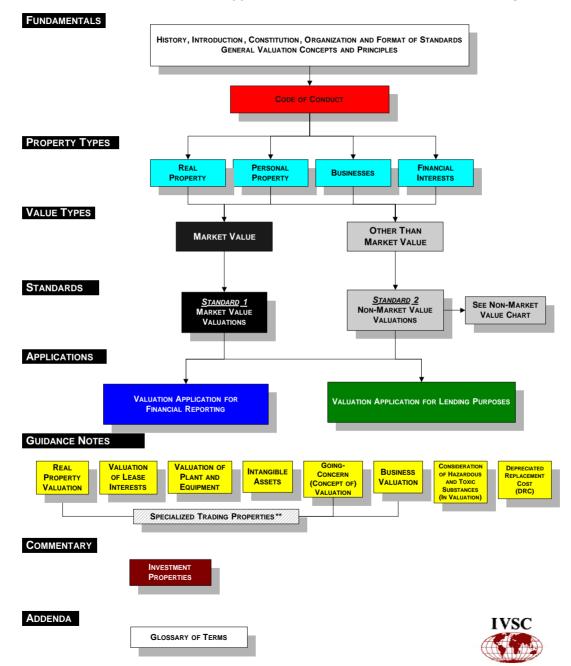


What are the International Valuation Standards (IVS)?

- 2001 Edition 458 pages
- Contains:
  - Valuation Concepts and Principles
  - Code of Conduct
  - Instructions for the 4 Property Types:
    - Real Property, Personal Property, Businesses, Financial Interests (Intangibles)
  - Market and Non-Market Standards
  - Valuation instructions for Financial Reporting (IFRS) and Lending use
  - Guidance Notes and Commentaries
  - Glossary (80 pages)



#### International Valuation Standards Committee Structure of Standards, Applications, Guidance Notes, and Commentary



What is the International Accounting Standards Board?



- International Accounting Standards (IAS) developed largely by volunteers for IASC, over 27 years
  - Current Value (Cost) accounting system
- May 2000, IOSCO endorsed IAS for cross-border filings (except extractive industries)
- June 2000, European Commission ruled all EU listed companies to use IAS by 2005
- December 2000, IASB replaced IASC
  - Largely to satisfy USA
  - Paid full-time Board members
  - Approx \$20 million/yr funding (much from USA)

What are the International Financial Reporting Standards (IFRS)?

- March 2001, IASB replaced IAS global Harmonisation project with IFRS global Convergence project
- Creating the "Gold Standard"
  - Taking best instructions from leading nations' accounting standards and IAS
  - Country representatives working one-on-one
- Non-prescriptive standards
- Increased emphasis after Enron \$60+ billion collapse and other fiascos

# IASB's Extractive Industries IFRS Project

- Begun 1998 for mining and petroleum industries reporting
- Issues Paper, 412 pages, released Nov. 2000
- Responding Submissions closed June 2001
- Recommendations from Submissions review due May 2002
- Final release of standard due 2004

# IASB's Extractive Industries IFRS Project

- Steering Committee Views, Nov. 2000
  - Historic Cost Reporting Only in primary accounts
    - (Current Value Reporting Allowed for all other Industries)
  - Quantitative disclosure of Reserves Only
- Most submissions support Historic Cost limitation
   Including JORC's submission
- Will severely handicap stock price and fund raising

   Companies will become takeover targets

### **IVSC Extractive Industries Project**

- Task Force convened Feb. 2001
- To provide support to IASB's Extractive Industries project through:
  - Submissions
  - Direct Consultation
  - Publishing an Extractive Industries section in IVS
- Tentative IVS Extractive Industries schedule
  - Begin drafting May 2002
  - Exposure Draft December 2002
  - Finalize 2003
  - Very Difficult, but Needed to support IASB's project

## IVSC's Submission to IASB June 2001

- Extractive Industries IFRS should allow:
  - Current Value Accounting based on:
    - Mining Industry Fair Value of Proved & Probable Reserves
    - Petroleum Industry Fair Value of Proved Reserves
  - Disclosure of Mining Industry Reserves & Resources
    - Disclosure of Fair Value of Measured & Indicated Resources
    - Qualified disclosure of Fair Value of other mineral properties
  - Disclosure of Petroleum Proved & Probable Reserves
    - Disclosure of Fair Value of Probable Reserves
    - Qualified disclosure of Fair Value of other petroleum properties
  - Historic Cost reporting remains optional

#### **IVSC's Submission to IASB**

- Mineral Reserve & Resource estimates must comply with a CMMI-based standard
- Valuations must be by defined Competent Persons
  - Names and qualifications to be disclosed in the financial report
- Valuation and Reserve-Resource reports available for public and peer review

#### **IVS Extractive Industries Addition**

- Rely on existing IVS valuation framework
  - No duplication necessary
- For financial reporting and other purposes
  - Supplemental instructions specific to IFRS
- Non-Prescriptive guidance
  - Provide principles, concepts, general direction, goals
  - Expect and Require good judgment, honesty, professionalism
- Provide guidance specific to minerals & petroleum
  - Reserves & resources
  - Differences between minerals and petroleum industry definitions
  - Classifying properties into the 4 Property Types
- Provide supplementary competency requirements

# IVS Implementation in Mining Industry

- Recommend that CMMI drafts supplementary guidelines and assistance documents in 2003
  - Should remain non-prescriptive
  - Supplemental Ethics and Competency requirements
- Recommend that National bodies:
  - Adopt IVS and the CMMI supplement by reference
  - Draft supplemental instructions for unique national circumstances
  - Provide enforcement and disciplinary procedures

## **IVS Concerns – Flexibility**

- Must be suitable for Developed and Developing Country use
- Must provide for levels of reporting appropriate to:
  - A wide variety of report users
    - A mining company, a non-mining industry individual
  - A wide variety of subjects:
    - A large mining company, a single unexplored mining claim
  - A wide variety of intended uses
    - Financial reporting, lending, legal, planning, estate taxes, negotiations, etc.

#### **IVS Concerns - Education**

- Shortage of professional Valuators prevented US adoption of Current Value reporting in early 1970s
- Potential global shortage of Valuators competent to perform mining and petroleum Market Valuations
  - Few minerals industry valuators have formal Market Valuation training
- Need (Market) Valuation courses

- Teach Generally Accepted Valuation Principles of IVS

#### **Potential Positive Outcome**

- Global uniform adoption of IASB's IFRS
  - Includes Current Value Extractive Industries
     Standard per IVSC recommendations
- Results in global adoption of
  - CMMI-based Reserve-Resource reporting Standards
  - IVS with Extractive Industries standard
  - Competent Person and Ethics provisions
- Uniform global updates to Standards